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# Tax agility in a changing world

Maintaining sustainable growth

November 21 Athenaeum InterContinental Athens Hotel

## **SPEAKERS BIOS**











#### Effie Adamidou, Partner, Head of Tax and Legal, KPMG Greece

Effie Adamidou is a Partner, Head of Tax and Legal at KPMG in Greece. Effie has over 20 years experience and a strong specialization in Greek and International tax matters (corporate tax, international corporate tax, taxation of financial services and financial products) and she has participated in advisory projects on large investments in Greece. Effie specializes in Transfer Pricing Compliance and Advisory Services (Preparation of Transfer Pricing Documentation, Restructuring of Operational Models, advising on Transfer Pricing policies, designing and implementing transfer pricing initiatives) as well as Dispute Resolution Services.







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#### Yannis Antonopoulos, Tax - Subsidies & Incentives Director, Mytilineos S.A.

Yannis Antonopoulos is Director of Tax & Incentives in Mytilineos Group. With over two decades of tax and finance experience, his areas of expertise include domestic and foreign tax planning and risk management, reporting and compliance to regulatory and governance standards, as well as mergers and acquisitions. His work focuses on developing tax policies and procedures by optimizing the tax department functions within automated finance processes. He has extensive experience in local and EU incentives programs. Yiannis is committed to fostering a productive and efficient tax department; he leads a versatile and effective in house tax team running all domestic and international tax and incentives affairs of the Group across the world. He is a member of the Taxation Committee of the Hellenic Federation of Enterprises (SEV) and BOD member of the Association of Greek Financial Directors (SEODI).











#### Giannis Athanassiadis, Fiscal Affairs Manager, Papastratos

Giannis Athanassiadis is Fiscal Affairs Manager at Papastratos since 2015. He holds a bachelor degree in Business Administration and his career spans for more than 20 years in senior positions in multinational organizations, specialized in the fields of the indirect taxation and customs legislation. He started working in Papastratos in the Finance Department as of 2003 having held since, several management positions in Budgeting and Financial Planning, Financial and Customs Affairs, while he is member of the Taxation Committee of the American-Hellenic Chamber of Commerce since 2015. He is a proud father of two and a sports fan.





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#### Nikolaos Bakatselos, President, American-Hellenic Chamber of Commerce

Nikolaos Bakatselos is the Managing Director of Pyramis Metallourgia A.E. and Pyramis Deutschland GmbH. He was a Member of the Board of Directors and Deputy Managing Director of Northern Greece Publishing S.A. He has held the position of Managing Director of Imperium AEEX, and Member of the Board of Directors of Egnatia Bank Securities S.A. He was a Member of the Board of Directors of Attica Bank from February 2014 until June 2016. He was a Member of the Steering Committee of the International Hellenic University from 2006 until January 2014 and Member of the Board and President of the Northern Greece Committee of EEDE. He is Member of the Committee Support CERTH, Trustee of Anatolia College, Member of the Board and Member of the Steering Committee of SVE and Honorary Consul of Belgium for Northern Greece. After being a Member of the Board of Directors of the American-Hellenic Chamber of Commerce and President of the Northern Greece Committee, and since June 2019 he was elected President of the American-Hellenic Chamber of Greece. From October 2019 until February 2022, he was elected as President of HEDNO by the General Assembly of HEDNO. Nikolaos Bakatselos holds a B.A. in Sociology from University of Reading and a MSc in Shipping, Trade and Finance from City University Business School.









#### Angelos Benos, Tax Partner, PwC Greece

Angelos Benos is a Partner in our Tax & Legal department. Angelos started his career with PwC Greece in 2003 before departing for a long (15 years) and successful international career, in London and Moscow. Prior to re-joining our team in Athens in September 2019 he was a Tax Partner at another Big4 firm based in London. Angelos has more than 17 years experience in tax advisory services specializing in International Taxation and Tax Structuring, Corporate Reorganizations, Transfer Pricing and Incentives. Angelos also leads teams focusing on international taxation, investment incentives, tax compliance and indirect taxation practices.











#### Daniel Bunn, President & CEO, Tax Foundation

Daniel Bunn is President and CEO of the Tax Foundation. Daniel has been with the organization since 2018 and, prior to becoming President, successfully built its Center for Global Tax Policy, expanding the Tax Foundation's reach and impact around the world. Prior to joining the Tax Foundation, Daniel worked in the United States Senate at the Joint Economic Committee as part of Senator Mike Lee's (R-UT) Social Capital Project and on the policy staff for both Senator Lee and Senator Tim Scott (R-SC). In his time in the Senate, Daniel developed legislative initiatives on tax, trade, regulatory, and budget policy. He has a master's degree in Economic Policy from Central European University in Budapest, Hungary, and a bachelor's degree in Business Administration from North Greenville University in South Carolina. Daniel lives in Halethorpe, Maryland, with his wife and their three children.



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#### John C. Dryllerakis, Managing Senior Partner, Dryllerakis & Associates Law Firm

John C. Dryllerakis, is Managing Senior Partner of Law Firm Dryllerakis & Associates. He specializes in the fields of Corporate Law, M&As, Tax, Competition law and Arbitration (both as lawyer and arbitrator). He served for more than 20 years as General Counsel and General Tax Counsel of the Exxon affiliates in Greece and of Shell Hellas and was a member of their Board of Directors and Management Teams. He has long experience in the area of investment incentives and privatizations, having acted in many cases as legal advisor of the Greek State or of international and Greek investors. He has also participated in law-making committees for the amendment of the legal framework regarding tax law, competition law, corporate law and privatizations. He served as regular member of the Hellenic Capital Market Committee and the Hellenic Competition Committee. He has been a member of the Board of Directors of several Greek companies. He is a member of the Athens Bar Association, of the Board of the Hellenic Association of Law Firms, Vice-President of the Greek Association of Tax Law & Public Finance Studies, Treasurer of the Hellenic Association of European Law, member of the International Fiscal Association (IFA) and of the Association of Greek Commercialists. He is a regular member of the Tax Committees of the American-Hellenic Chamber of Commerce and of the Chambre de Commerce et d'Industrie France-Grèce. He has authored numerous works on tax matters and has participated in many seminars and conferences as panelist or coordinator in the areas of tax law, investment incentives, corporate and competition law. Speaks Greek (mother tongue) and English (fluent).











#### Raluca Enache, Associate Partner, KPMG's EU Tax Centre

Raluca Enache is a member of KPMG's EU Tax Centre, based in Bucharest. Raluca has over 15 years experience in EU and international direct tax law, more recently with a focus on anti-abuse measures and transparency initiatives, including the EU Mandatory Disclosure Rules, the OECD MLI, EU anti-abuse legislation and state aid issues. Before joining the EU Tax Centre, Raluca worked in KPMG's financial services tax practice and spent three years in London advising institutional investors as part of the global operational taxes team of a large banking and financial services group.





### Ioannis Giannidis, Professor Emeritus of Criminal Law and Criminal Procedure, School of Law, National and Kapodistrian University of Athens

Ioannis Giannidis was born in Piraeus in 1950. He is Professor Emeritus of Criminal Law and Criminal Procedure, School of Law, National and Kapodistrian University of Athens. He studied at the National and Kapodistrian University of Athens and at the University of Munich, Germany (Dr. Juris). In the years 1983-1984 he was a lecturer (Akademischer Rat) in Criminal Law and Legal Philosophy at the Faculty of Law, University of Munich. In 1985 he returned to Greece and in 1986 he founded Ioannis Giannidis Law Office. In 2007 the office evolved to Ioannis Giannidis Law Firm. From 2005 until 2007 he was Deputy Chairman and from 2007 until 2009 Chairman of the School of Law, National and Kapodistrian University of Athens. Since 2015 he is President of the Hellenic Association of Penal Law. He has been advisor to international and Greek institutions and member of advisory committees to the Hellenic Ministry of Justice. For 10 consecutive years (2004-2014) Mr. Giannidis was at the board of the largest banking group in Greece (NBG). Since 1993 he was legal counselor to the National Bank of Greece and since January 2014, the Head Legal Counselor to the executive members of the Bank. He is also a member of the Legal Council of the Hellenic Banks Association, since 2014. A member of the Athens Bar Association, he is practicing criminal law since 1986 with emphasis on financial crime.











#### Sotiris Gioussios, Senior Partner & Head of Tax, Grant Thornton Greece

Sotiris Gioussios is a Senior Partner & Head of Tax of Grant Thornton Greece and he joined Grant Thornton in 1998 with a professional career exceeding 20 years. During the course of his career, Sotiris Gioussios has provided tax consulting services in numerous Greek and foreign enterprises in all business sectors, such as banks, industry, telecommunications, energy, etc. Moreover, he provides tax consulting services to listed and multinational companies and he is specialized in accounting, tax advisory, tax planning and transfer pricing.





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#### Eli Katz, Partner, Latham & Watkins LLP

Eli Katz is a partner in the New York office of Latham & Watkins. He serves as Global Vice Chair of the firm's Energy & Infrastructure Industry Group and is a member of the firm's Tax Department and Project Development & Finance Practice. Over the past two decades, Mr. Katz has advised clients on some of the most notable transactions closed in the power and renewable energy sector. His clients include leading independent power producers, large financial institutions, and private equity, infrastructure, pension, and sovereign wealth funds. His practice is focused on energy tax incentives, project development and financing, joint venture arrangements, capital raising and deployment structures, mergers and acquisitions, and leasing transactions both internationally and in the United States. Prior to joining Latham, Mr. Katz was vice president and tax counsel at GE Energy Financial Services.





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#### Aspasia Malliou, Tax Partner, POTAMITISVEKRIS

Aspasia Malliou has nearly 35 years of specialization in advising on Tax law and Private Wealth structures. She also handles heavy tax matters before the Administrative Courts and the Council of State. Her studies in economics have afforded her a business-minded approach to the practice of law. Aspasia has taken part in committees set up to examine tax legislation in the context of public consultations at the Ministry of the Economy and working groups at the Hellenic Federation of Enterprises for the improvement of taxation system. She is Secretary of the Greek Association of Tax Law and Fiscal Studies and Treasurer at the Greek department of the International Fiscal Organization (IFA). She has organized and participated in numerous seminars, lectures, conferences and working groups on the interpretation of tax legislation in Greece and abroad. Aspasia has taught courses on tax law at ALBA Graduate Business School and seminars at the Athens Law Society and the Ministry of Finance on developments in the tax code. During the last years, she also participated as a lecturer in the graduate degree program of Athens University of Economics and Business. She is widely published in newspapers and periodicals and conducts research for tax law publications. Since 2011, Aspasia has acted as editor of the Tax Law Bulletin, a leading Greek publication where she has contributed as a director for the last thirty-three years.











#### Ariel Manika, Tax Director, KPMG Greece

Ariel Manika is a lawyer and a Tax Director at KPMG in Greece and has over 20 years of experience in providing tax advice and other services in relation to Greek and international tax matters. Ariel specializes, in particular, in the areas of corporate tax, international corporate tax, shipping taxation, taxation of financial services and financial products, restructuring of companies and groups of companies in Greece and abroad and has participated in advisory projects on large investments in Greece.









### Emmanuel Mastromanolis, Secretary General of Tax Policy and Public Property, Ministry of Finance

Emmanuel Mastromanolis is General Secretary of Fiscal Policy and Public Property at the Greek Ministry of Finance since January 2022. From July 2019 until December 2021, he served as Head of the Legal Office of the Greek Prime Minister, with main responsibilities lying in the negotiation and conclusion, on behalf of the Hellenic Republic, of high value investment agreements, as well as in the monitoring of issues of Business Law within the competence of the Prime Minister Bureau. He is Assistant Professor of Business Law at the Law School of the University of Athens; his teaching and scholarly interests are in the areas of Competition Law, Insolvency Law and Corporate Law. He has published two monographs and a series of articles and studies in Greek and non-Greek law reviews. For over twenty years he has acted as legal advisor to international clients on issues of Greek and EU Business Law. He is a graduate of the Law School of the University of Athens (LL.B.) and of the University of Pennsylvania Law School (USA), where from he earned his LL.M. degree and his doctorate.







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#### Theresa Messari, CFO and COO, Prodea Investments

Theresa Messari is the Chief Financial Officer and Chief Operations Officer of PRODEA Investments and an executive member of its Board of Directors. She has more than 20 years of experience in real estate, having previously held senior positions in the real estate market in the National Bank of Greece and Eurobank groups, playing an active role in the establishment and listing on Athens Exchange of Grivalia Properies REIC, where she served as Head of Finance, Control and Operations. In 2010, she participated in the team that established NBG Pangaea REIC, which was the forerunner of PRODEA as it stands today. She is a graduate of the Athens School of Economics (BSc in Informatics, specializing in analytics, design and management of information systems) with supplementary studies in International Financial Reporting Standards.









#### Vassiliki Michalopoulou, Partner, Stavropoulos & Partners Law Office

Vassiliki Michalopoulou is a qualified lawyer, Partner of Stavropoulos & Partners Law Office, with extensive experience and expertise in corporate taxation. She devotes a large part of her practice to tax controversy and tax litigation covering most facets of corporate tax disputes related to direct and indirect taxation, customs duties and excise taxes, double tax treaties, transfer pricing, international and EU tax law matters. She provides routine tax advice on ongoing basis to corporate clients across a wide spectrum of complex tax issues. She has also been providing support to clients during tax field audits as well as in the context of administrative (out of court) procedures before the competent administrative bodies. She is active in the preparation of transfer pricing documentation files as well as in assisting multinational clients from a range of industry sectors with transfer pricing audits and mutual agreement procedures. She is also a frequent speaker in conferences on issues of tax law. Graduate of Athens University Law School. MSc in Business Studies for Lawyers, ALBA Graduate Business School. ALBA Postgraduate Professional Diploma in Taxation. Advanced Diploma in International Taxation (ADIT), Chartered Institute of Taxation. Member of the Athens Bar Association and Greek IFA branch. Contributor in the *Greek Law Digest – The Official Guide to Greek Law* with an article, Indirect Taxes in Greece.











#### Stefanos Mitsios, Partner, Head of Tax, EY Greece

Stephanos Mitsios is Partner and Head of the Tax Department in EY Greece. He joined EY more than 35 years ago and is based in the Athens office. He has extensive experience in tax advisory & compliance services, with a deep knowledge of corporate taxation, international tax structures and transfer pricing, gained by providing services to organizations with the most complex agendas. The wide range of assignments he has engaged in during his career also include tax strategy & planning, tax audits & reviews, as well as M&A structuring and due diligence projects. His work covers a variety of sectors, including Consumer Products, Energy & Utilities, Telecommunications, Oil & Gas and the financial sector. He is qualified as a Certified Accountant. He has studied Accounting, Finance, Business Administration and Law and has completed the Kellogg Executive Program at Northwestern University of Illinois, USA. In addition, he has attended numerous seminars and conferences on both technical and strategic tax topics.









#### Agis Moschovakos, Partner, Tax, PwC Greece

Agis Moschovakos is heading the Transfer Pricing services team at PwC Greece. He is specialized in Corporate, European and International tax law, Transfer Pricing Documentation projects and policies. He has extensive experience in managing Transfer Pricing Documentation projects regarding international tax structuring and cross-border transactions; transfers and acquisitions of business sectors / assets and liabilities; corporate and shipping taxation; and debt restructuring. He has also extensive experience in advising high profile clients; engaged in the energy industry; on Tax and Transfer Pricing projects and ESG and tax transparency issues. He is a LLB graduate (Aristotle University of Thessaloniki) and holds a LLM in Tax (University of London) and a PG Diploma in Greek Taxation (Athens University of Economics and Business).







#### Konstantinos Motsakos, Tax Principal, Head of CFO Services, Deloitte Greece

Konstantinos Motsakos is a Principal at Deloitte Greece Business Process Solutions department. He joined Deloitte in 2018 having worked for almost 8 years in another Audit and Consulting firms. He led projects of tax and finance transformation in many industries designing target operating models for finance, accounting, and tax departments. As a Project Manager has participated in Statutory audits in many areas and sectors implementing International Standards on Auditing, IFRS & Greek GAAPs. In addition, he has performed Tax audits on multinational companies and many tax areas (e.g., V.A.T., Taxation of Legal Entities and Code for Books and Records).







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#### Spyros Panagopoulos, Finance Transformation Manager, Aegean Airlines

Spyros Panagopoulos is currently leading the Finance Transformation department at Aegean Airlines. He joined Aegean Airlines in 2018 while he has extensive experience in financial analysis and reporting, due diligence projects and audit services, having worked also for one of the Big4 Audit and Consultancy firms in the past. Under his current role, Spyros is focused on creating value by identifying, designing and leading finance transformation projects in collaboration with all concerned stakeholders.







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#### Jenny Panou, Partner and Head of Tax Advisory Services, AS Network

Jenny Panou is a Partner of Accounting Solutions SA and Head of the Tax Services Department. She is a member of the Athens Bar Association, Attorney at the Supreme Court and graduate of the Law School of Athens. She specialized in tax law at the Athens University of Economics and Business (ASOEE). She has a professional experience of more than twenty years (with PricewaterhouseCoopers and currently with Accounting Solutions) in the provision of tax consulting services to international and Greek companies. She is mainly engaged in: Corporate taxation, Transfer Pricing, tax review of agreements, Double Tax Treaties, mergers and acquisitions, tax incentives Tax Diagnostic Reviews/Tax Due Diligence, international tax planning, transfer of shares/business, stamp duty, taxation of expatriates, etc. She publishes articles on tax issues every Sunday in the financial section of *Kathimerini* and she is a member of the Taxation Committee of the American-Hellenic Chamber of Commerce. She speaks fluently English and French.









#### Athanasios Papanikolaou, Group CEO, Vivartia Group

Athanasios Papanikolaou was born in Athens. He is a graduate from Varvakios Model High school, a graduate of the Athens University of Economics and Business with a specialization in Marketing and holds an MSc in International Management from the University of INSEAD in France. He is specialized in Retail and the Management and Organization of large enterprises, having served as General Manager of Continent Hellas (Carrefour), where he worked in France and in Greece for eight years (1990-1998), Managing Director in Venetis S.A., the first bakery franchise chain in the Greek market, for 3 years (1998-2001), General Manager (2001-2007) and Managing Director (2007-2011) in Everest Group of Companies, CEO of the Foodservice sector of Vivartia Group of Companies (Goody's, Everest, Olympic Catering) (2011-2017), while at the same time he serves as the Vice President of Vivartia Group of Companies (DELTA, Barba Stathis, Goody's, Everest), CEO of MIG Group (July 2016-March 2021) and Executive Chairman of the Food service sector of Vivartia Group of Hegia Group, a member of the Hellenic Healthcare Group (November 2016-October 2020). Since April 1, 2021 (after the acquisition of Vivartia by CVC) Mr. Papanikolaou is the CEO of VIVARTIA Group. He speaks English and French. He is married and has three daughters.







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### Panagiotis Papastamatiou, Director, ENTEKA Group & CEO, Hellenic Wind Energy Association-ELETAEN

Panagiotis Papastamatiou is Director of ENTEKA Group where he directs the development and financial sectors of the Group. Moreover, he is Chief Executive Officer of the Hellenic Wind Energy Association, ELETAEN. He has a vast experience in energy projects development in Greece and in Balkans with special focus and deep knowledge in wind energy. In the past, he worked as advisor for the Hellenic Ministry of Development, as well as for other public and private corporations. He holds a Diploma in Electrical Engineering from NTU of Athens with a PhD in Operational Research and Energy Policy & Planning and postgraduate lessons in Economics and Management from the Athens University of Economics and Business. He is elected member of the Board of Directors of the Greek Association of RES Electricity Producers, GAREP.







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#### George Pitsilis, Governor, Independent Authority for Public Revenue

George Pitsilis, Governor of the Independent Authority for Public Revenue, is an Attorney at Law, researcher and experienced professional. He has graduated from the Athens School of Law (LL.B.), where he also obtained an LL.M. in Public Law. He has obtained a DEA in Tax Law from the University Pantheon-Sorbonne (Paris I). Following his tax studies, George Pitsilis has gained particularly significant know – how and practical experience in Domestic and International Tax Law. Since 2008, he is a Member of the BoD of the Greek Society of Tax Law and Public Finance Studies. He is, also, member of the editing committee of Greek legal reviews, author of several articles and commentaries in Greek and international legal reviews. He served as the President of the Intra-European Organization of Tax Administrations (IOTA) for the terms 2019-2020 and 2020-2021.









### Eirinikos Platis, Partner, Platis-Anastassiadis & Associates Law Partnership associated with EY Law

Eirinikos Platis is a founding Partner of Platis – Anastassiadis & Associates - EY Law, the associated law firm of EY in Greece, as well as of the associated EY Law firm in Romania. Prior to joining EY Law he worked in a prominent London firm. He is a member of the Piraeus and Bucharest and Sofia Bar Associations. Throughout his career he has led numerous complex transactions advising clients on all project phases, ranging from structuring the deal, vendor or buyer due diligence, negotiating and drafting transaction documents, reviewing financial instruments and operational and legal compliance with applicable regulatory and licensing requirements. The law firm he is heading has played a pivotal role in all major reforms and the required legal support including, restructuring spearheading creditors interests in insolvency and pre-insolvency procedures and data protection, assuring the compliance of major corporations in Greece and abroad. Eirinikos Platis holds an MJur degree from the University of Oxford and an LLB degree from the National and Kapodistrian University of Athens. He is a member of Law Preparatory Committees and publishes articles in academic and daily journals.









#### Panagiotis Pothos, Partner, Kyriakides Georgopoulos Law Firm

Panagiotis Pothos leads Kyriakides Georgopoulos law firm's tax department and combines a unique expertise in business and personal taxation, having significant experience on corporate and M&A taxation, international taxation, taxation of financial transactions, VAT and indirect taxation, real estate taxation, customs, tax audits, inheritance and donation taxation, shipping taxation and private wealth structuring. He advises multinational groups, domestic listed and privately held entities, high-net-worth individuals and family offices, as well as foreign counsels and practitioners on their Greek tax issues. Further, he assists clients in structuring their cross-border investments and complex corporate and financial transactions. Panagiotis is a distinguished litigator, representing corporate and private clients before the tax authorities and all levels of administrative courts. Additionally, he supports individuals and families on the tax and legal aspects of the management of their private wealth. He is also a regular speaker in domestic and international tax conferences, as well as a contributor in tax journals and publications.









#### Eleftherios A. Rantos, Partner, Dryllerakis & Associates Law Firm

Eleftherios A. Rantos is Partner at Dryllerakis & Associates Law Firm, graduate of Athens University Law School (2007), LL.M. in Administrative Law from the University of Aix-Marseille III (2008). He is qualified to practice before all Courts of all degrees, including the Supreme Courts. Active in Tax law, State aid, Environmental law and land planning. He is specialized in tax law, most notably in tax litigation before Administrative Courts of all instances (including the Supreme Administrative Court); administrative resolution Committees; and procedures for suspension of payment/enforcement. He has extensive knowledge of VAT and EU tax law (including tax measures as State Aid, tax exemptions as investment incentives etc.) and is also experienced in tax due diligence projects for M&A's, privatizations etc. He has handled numerous high-profile tax audits, both as advisor before the tax authorities, as well as litigator before Greek Administrative Courts. His practice further covers public law and especially environmental law and land planning (permits etc.), State aid cases and public procurement. His scientific work includes articles and participation in collective works in the fields of State aid and tax law. Member of the Board of Editors of the Nomiko Vima magazine in the field of public law (2011-2014) and an elected member of the Board of the Athens Bar (2014-2021). Speaks Greek (mother tongue), English and French (fluent).





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#### Stelios D. Sarantis, Member of the Board, Hellenic Dairies

Stelios D. Sarantis was born in 1990, currently lives in Trikala, Greece and belongs to the third generation of the owners of Hellenic Dairies group. In 2013 he graduated from the Chemical Engineering school of the National Technical University of Athens (NTUA). In 2015 he completed his military service serving as Reserve Second Lieutenant officer. After a two-year training at the group's production facilities in Bulgaria and Romania, in 2016 he moved to Columbus, Ohio and started a two-year Masters program in Food Science and Technology at The Ohio State University. Since 2018 he is a member of the Board of Directors of Hellenic Dairies S.A. and his duties include among other the supervision of the manufacturing facilities and operations and the strategic development and investments. Except for Greek he also speaks fluently English and Romanian language. He is a member of the Technical Chamber of Greece and in 2022 he was elected as board member of Association of Industries in Thessaly and Central Greece (SBTSE).









### Katerina Savvaidou, Associate Professor of Tax and Fiscal Law, School of Law, Aristotle University of Thessaloniki, Jean Monnet Chair Holder

Katerina Savvaidou is a professor of tax and fiscal law at the School of Law of the Aristotle University of Thessaloniki, external associate at the Department of Economics of University of Macedonia and lawyer of the Supreme Court. She holds a Jean Monnet Chair in European Tax Policy and Administration. She is also specialized in the ADR, is accredited mediator and an accredited advanced mediation trainer. Katerina Savvaidou served as Secretary General for Public Revenue, as a member of Supervisory Body of the Greek tax administration, as a Special Legal Advisor at the Ministry of Finance and as a Special Associate at the Inspectors - Controllers Body for Public Administration. She has also taught at Kapodistrian University of Athens, National School of Public Administration and National School of Judges. She also has an extensive experience in the private sector at the company PwC and Arthur Andersen. Katerina Savvaidou graduated from Kapodistrian University of Athens School of Law, has a Diploma of French Studies (Université Jean-Moulin III), a Master's Degree in Public Law (Université de Paris I- Sorbonne), a Master's Degree in Public Finance and Tax Law (Université de Paris II - Assas) and a Ph.D. (University of Paris II - Assas). She has pursued Post-Doctorate Research in Corporate Taxation at Kapodistrian University. She also received executive education on Comparative Tax Policy and Administration at Harvard University's John F. Kennedy School of Government. Katerina Savvaidou holds various professional certifications, (TADAT, ADIT), while she is a speaker at conferences in Greece and abroad and has written various scientific articles and books in tax and fiscal law. Her monography Fiscal Transparency was awarded from the Academy of Athens.



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#### Stelios Sbyrakis, Tax Principal, Global Investment & Innovation Incentives, Deloitte Greece

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Stelios Sbyrakis is leading the Global Investment & Innovation Incentives (GI3) service line in Greece and is the Chief Technology Officer (CTO) of Tax & Legal at Deloitte Greece. He is an Electrical & Electronics Engineer, specialized in Microelectronics & Telecommunications. Since 1991 he is a member of the Greek Technical Chamber. He has 30 years of experience in managerial and consulting positions in the Technology and Telecommunications industries, mainly related to the development and delivery of technology solutions and innovation. Stelios has significant experience in Greek (>15 years) and EU state aid incentives, having led large telecom infrastructure projects and technology research projects, which were co-funded by the Greek state and the EU. Indicatively, he has experience in: a) State aid advisory to Government agencies, b) Grant subsidies & tax reliefs for the development of wireless and wired broadband telecom infrastructures in Greece, c) Tax relief on expenditure of telecom, software, manufacturing and pharmaceutical R&D activities in Greece, d) Tax Patent Box for chemical / manufacturing industries, e) Development Law 4399 incentives for telecoms, chemical / manufacturing and hospitality, f) Strategic Investments Law 4608 incentives for energy and metals.







#### Kostas Sfakakis, Member, Taxation Committee, American-Hellenic Chamber of Commerce

Kostas Sfakakis graduated in 1974 from the Athens University of Economics and Business (AUEB) with a degree in Business Administration. In 1976 he commenced his professional career abroad at the international auditors firm Peat, Marwick, Mitchell & Co. and, from 1977 to 1982, he held several high-level positions in the Finance & Accounting Departments of Bristol Myers International Corporation and Johnson & Johnson Hellas S.A. in Greece. From 1983 to 2008, he worked at Coca-Cola Tria Epsilon (CCHBC Greece S.A.I.C.) as Country CFO and Corporate Finance and External Relations Director serving also as a member of the working team responsible for CCHBC Group's mergers and acquisitions' scheme. Since October 2014 he has been offering his services as Advisor to the Board of SEV Hellenic Federation of Enterprises on Tax Policy Issues and serves as a member of the Board of Directors of the Hellenic Accounting and Auditing Standards Oversight Board (HAASOB). For more than 10 years, Mr. Sfakakis has been serving as Chairman or Member in the Board of Directors or Audit Committee of various listed company groups. He is also member of the Greek Branch of the International Fiscal Association (IFA), the Economic Chamber of Greece and the Taxation Committee of the American-Hellenic Chamber of Commerce.





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### Yannis Smyrlis, Secretary General for International Economic Affairs, Ministry of Foreign Affairs

Yannis Smyrlis is a political scientist, graduate of the Department of Political Sciences and Public Administration with a Postgraduate Diploma in International and European Relations from the University of Athens (EKPA). He represented the Ministry of Interior during the rotating Greek Presidency of the EU in 2013-2014. He was Press and Public Relations Consultant of ODIE SA. in 2009-2010, Adviser to the General Secretary of the Ministry of Shipping in 2007-2009 and Adviser to the General Secretary of S.E.P.E. in 2005-2007. He was elected as the 1st President from Greece of the Youth Organization of the European People's Party (YEPP) 2007-2009, the largest political Youth Organization in Europe. He served as Secretary of International and EU Relations of Nea Demokratia Party and a Member of the Political Bureau of the European People's Party (EPP) in 2013-2019. During that time, he cultivated personal relationships with major stakeholders in Brussels and other European capitals. He was a European fellow of the German Marshall Foundation of the USA and a member of the EU Youth Assembly for the European Constitution (2003), the Hellenic Society of Political Science (E.E.P.E.) and the Hellenic Society of International Law and International Relations of the Aegean Institute for the Law of the Sea and Navigation. He has been a freelancer since 2009 in activities related to catering, trade and import-export. He speaks English and French.









#### Elias Spirtounias, Executive Director, American-Hellenic Chamber of Commerce

After graduating from the School of Mathematics of the University of Athens, Elias Spirtounias completed his graduate studies at the School of Electrical Engineering (M.Sc. degree and pre-Ph.D. studies) at Boston University. During his residence in the United States, he participated as a Research Engineer in several research programs in co-operation with other organizations and companies such as NASA, MIT, UNH in the fields of analog and digital electronics, circuits design and applications. He returned to Greece in 1992 and after completing his military service in 1994, he held the position of Technical Director for the subsidiary of the Italian company Citec SpA., a company specialized in the design, production and application of voice and image processing systems. From 1997 until February 2009, he worked for the Foundation of the Hellenic World, a major Greek private non-profit cultural organization, starting as a Construction Supervisor and continuing as a Managing Director of the brand new then Cultural Center, Hellenic Cosmos an innovative, based on new technologies, theme park. During his tenure, he contributed significantly to the expansion, development and operation of the Center and its establishment as one of the most known technology-driven cultural theme park in Greece and abroad. From March 2009, he holds the position of Executive Director of the American-Hellenic Chamber of Commerce. Along with his colleagues and in cooperation with the Board have managed, during the economic crisis, to increase significantly the number of activities, undertake important initiatives, retain in high level the memberships, foster the advocacy level, expand further the presence of the Chamber in US and contribute to the evolution of the Chamber into one of the leading dynamic and reliable business organization in Greece. He serves as Treasurer of the American Chambers in Europe (ACE) Executive Committee.









#### Christos Staikouras, Minister of Finance

Christos Staikouras was born in Lamia, Fthiotida, in 1973. He was elected MP in Fthiotida with Nea Demokratia political party on the election of 2007, 2009, 2012 (May and June), 2015 (January and September) and July 2019. From October 2009 until June 2012, he was Deputy Head of the Economic Policy Sector of Nea Demokratia. From June 2012 he was appointed as Alternate Minister of Finance and held his position until the election of January 2015. From February 2015 until June 2019, he was the Head of ND Economic Policy Sector. From July 2019 he was appointed as Minister of Finance. He holds a degree in Mechanical Engineering from the National Technical University of Athens (NTUA), a Master in Business Administration (MBA) from the Management School, Imperial College of Science, Technology and Medicine, University of London, and a Doctor's degree (PhD in Banking) from the Department of Banking and Finance, Cass Business School, City University. He is Associate Professor in Finance at the Athens University of Economics and Business (2006 - 2019), Visiting Professor at the Universities of Thessaly, Athens, City and European University Cyprus. He has worked at the Central Bank of England and the Eurobank Group. He has published over 50 research papers in international refereed scientific journals, books and monographs and he has also participated in many scientific international conferences. He is member of scientific and research societies and organizations.







#### Ioannis Stavropoulos, Chair, Taxation Committee, American-Hellenic Chamber of Commerce

Admitted to Athens Bar, 1986. Admitted to Supreme Court of Greece, 1997. Managing Partner and founder of the law firm Stavropoulos & Partners. The client base of the firm consists mainly of multinational companies including a number with American origin such as Coca-Cola, Philip Morris, Pfizer and Du Pont. Ioannis studied at the Law School of the University of Athens (LL.B., 1983) and the University of Kent, U.K. (LL.M., 1985). As a tax consultant or tax attorney with great experience and expertise in tax law matters, he has dealt with numerous cases concerning application of double taxation treaties, transfer pricing and the EU direct taxation and VAT legislation. A number of his cases constitute leading jurisprudence published in Greek and international legal and tax journals. He has participated in legislative and scientific committees either as an expert or representing various organizations. In 2012-2013 he actively participated, as an expert, in the tax reform committee under the chairmanship of the Deputy Minister of Finance and was appointed as a member in the Advisory Board to the first Governor of the Tax Administration. As a business lawyer, he has taken part in major merger and acquisition projects, domestic and international share and asset transactions as well as anti-trust cases. He has published articles on various tax issues and has participated as speaker in numerous seminars including all tax conferences organized by AmCham. He has been elected as a member of the Board of Directors of the American-Hellenic Chamber of Commerce and he serves, as Chair of its Taxation Committee, as well while he participates in tax and legal committees of various Federations and Chambers. Ioannis has been awarded by the world's leading legal directory Legal 500 with the Hall of Fame distinction in tax law.









#### Anna Stratinaki, Secretary General for Labour, Ministry of Labour and Social Affairs

Anna K. Stratinaki was born in Athens, in 1971. Ms Stratinaki is Attorney-at-Law at the Supreme Court in Greece (Areios Pagos). She graduated from the School of Law at the Aristotle University of Thessaloniki. She holds a Master of Laws (LLM) in Private International Law, at the School of Law at the University of Athens. She is a PhD Candidate at the School of Law at the University of Athens. From 18.3.2011 until 17.3.2015, Ms Stratinaki was appointed Secretary General for Labour at the Ministry of Labour, Social Insurance and Welfare. She has been a Courtroom Lawyer since 1996, specialized in Commercial and Labour Law. In the past, she was appointed Legal Adviser at various Government Administration entities (General Secretariat for the Consumer at the Ministry for the Interior and Decentralization, Ministry of Economy, Competitiveness and Maritime Affairs, Ministry of Labour and Social Insurance). At the level of preparative legislative work, Ms Stratinaki participated in the drafting of the founding legislation for the Hellenic Food Authority (EFET), the Law for the over-indebted households (Katseli Law), the Law for the simplification for the establishment of new businesses, the Development Law and the Law for Social Economy. July 2019 to date On 8.7.2019 she was appointed Secretary General for Labor at the Ministry of Labour and Social Affairs. At the level of preparative legislative work, Ms Stratinaki participated in the drafting of L. 4808/2021 «On the Protection of Work – Establishment of the Independent Authority Labor Inspection» in the remit of Labor Relations. Also, L. 4635/2019 «Invest in Greece» as regards provisions on labour relations under her competency. During the Covid-19 pandemic, she has led the design, preparation, adoption and operational implementation of all the labor market support measures. Specifically: Short-term work scheme "Syn-Ergasia" (15.06.2020 έως 31.05.2022) "Special Purpose Compensation for Labor Contract Suspensions" («Anastoles») (from 15.03.2020 to 30.09.2021 and Jan 2022). Open Programme of the MoLSA for the creation of new jobs for young people aged 18-29 with no prior work experience «Proto Ensimo» (Adopted Dec 2021). Open Programme of the MoLSA for the creation of 100,000 new jobs with wage subsidy (Adopted Sept 2020). Currently Ms Stratinaki is leading the project for the upgrade of the IIS ERGANI II and the roll-out of the Digital Work Card. Ms Stratinaki was Member of the Board at the Athens Bar Association (2008 – 2011), Member of the Scientific Committee at the Athens Bar Association, and Member at the Hellenic Society for Private International Law.











### Gerassimos Thomas, Director General, Directorate General for Taxation and Customs Union, European Commission

Gerassimos Thomas is Director-General in the Directorate-General for Taxation and Customs Union at the European Commission. Prior to his current assignment, Gerassimos Thomas had professional assignments as: Deputy Minister for Environment and Energy in Greece (2019-2020); Deputy Director-General in the Directorate-General for Energy and Chairman of the Steering Board of the European Fund for Strategic Investments (EFSI) (2014-2019); Director Finance at DG ECFIN (2009-2014); member of the EIB and EIF Board of Directors (2009-2017); Head of cabinet of Joaquin Almunia, Commissioner for Economic and Monetary Affairs (2005-2009); Deputy Spokesman for Commission President Romano Prodi; Spokesman for economic and monetary affairs for Commissioner Pedro Solbes (2000-2004). Prior to 2004 held various positions in the European Commission, the European Investment Fund and in investment banking in London.











#### Apostolos Vesyropoulos, Deputy Minister of Finance, Tax Policy and Public Property

Apostolos F. Vesyropoulos is a Greek politician and since July 9, 2019, he has been Deputy Minister of Finance, responsible for Tax Policy and Public Property in the Government of Kyriakos Mitsotakis. In June 2012 he was elected MP with New Democracy in the constituency of Imathia and since 2015 he was Head of the Tax Policy Department of New Democracy, while in 2016 he was appointed Deputy Head of Finance, with responsibility for tax policy. He is a PhD candidate at the Law School of the Democritus University of Thrace in the Department of Public Law and Political Science. He holds two postgraduate degrees in Strategic Administrative Accounting and Financial Management of the Department of Accounting and Finance of the University. He is an economist and a graduate of the Department of Business Administration and Organizations of the Hellenic Open University and the Department of Accounting and Finance of ATEI Thessaly.







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#### Tasos Vorias, Director, Payroll & Budget, Group Human Resources, Piraeus Bank

He has 25 years of overall professional experience in the HR sector with expertise in Payroll, Performance Management & People development practices and HR systems establishment in many different market sectors, such as Retail, Financial Institutions and Consulting companies. In addition, he has managed and implemented HR operations optimization projects. In 2019, he joined the Group HR of Piraeus Bank, assuming the role of Head of Payroll & Budget. The most recent key achievement is the successful implementation of the Digital Work Card for the Bank addressing Government's request.











#### Theofanis Zois, Journalist, Naftemporiki

Theofanis Zois works as a journalist documenting the activity in the transport and infrastructure sectors, but also the economic and business activity of professional craftsmen and merchants. He was a Special Advisor in the Press Offices of a bank and a telecommunications company, while since 1983 he has been working as an editor in the financial newspaper, Naftemporiki. He has also worked as an editor-in-chief for industry magazines and has been an accredited editor for the Ministries of Commerce, Presidency, Interior, Infrastructure, Transport and Networks. As a reporter, he has covered almost all events in his field over the last years, highlighting the proposals and positions of institutions and market players. He has developed a rich trade union activity, as he is for the sixth time in a row in 12 years, a representative of the workers in the Joint Council of ESIEA.



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#### Maria Zoupa, Partner, Zepos & Yannopoulos

Maria Zoupa leads our firm's corporate tax advisory and compliance team. She advises multinationals on the full spectrum of corporate and international tax matters relevant to their Greek business, involving entry in the market/set up guidance, financing, operation, restructuring or exit of their Greek subsidiaries. Maria commonly advises clients on tax compliance aspects, assisting them determine tax risks and remediation measures and is handling corporate and international tax disputes. Maria is also active in M&As, assisting clients with tax due diligence, negotiations and structuring of transactions. She also specializes in energy taxation and has extensive experience in tax matters relevant to the acquisition, sales and generally restructurings of businesses active in the energy industry. She was admitted to the Athens Bar in 1999 and joined our firm in 1998. Maria is a member of the firm's executive committee.