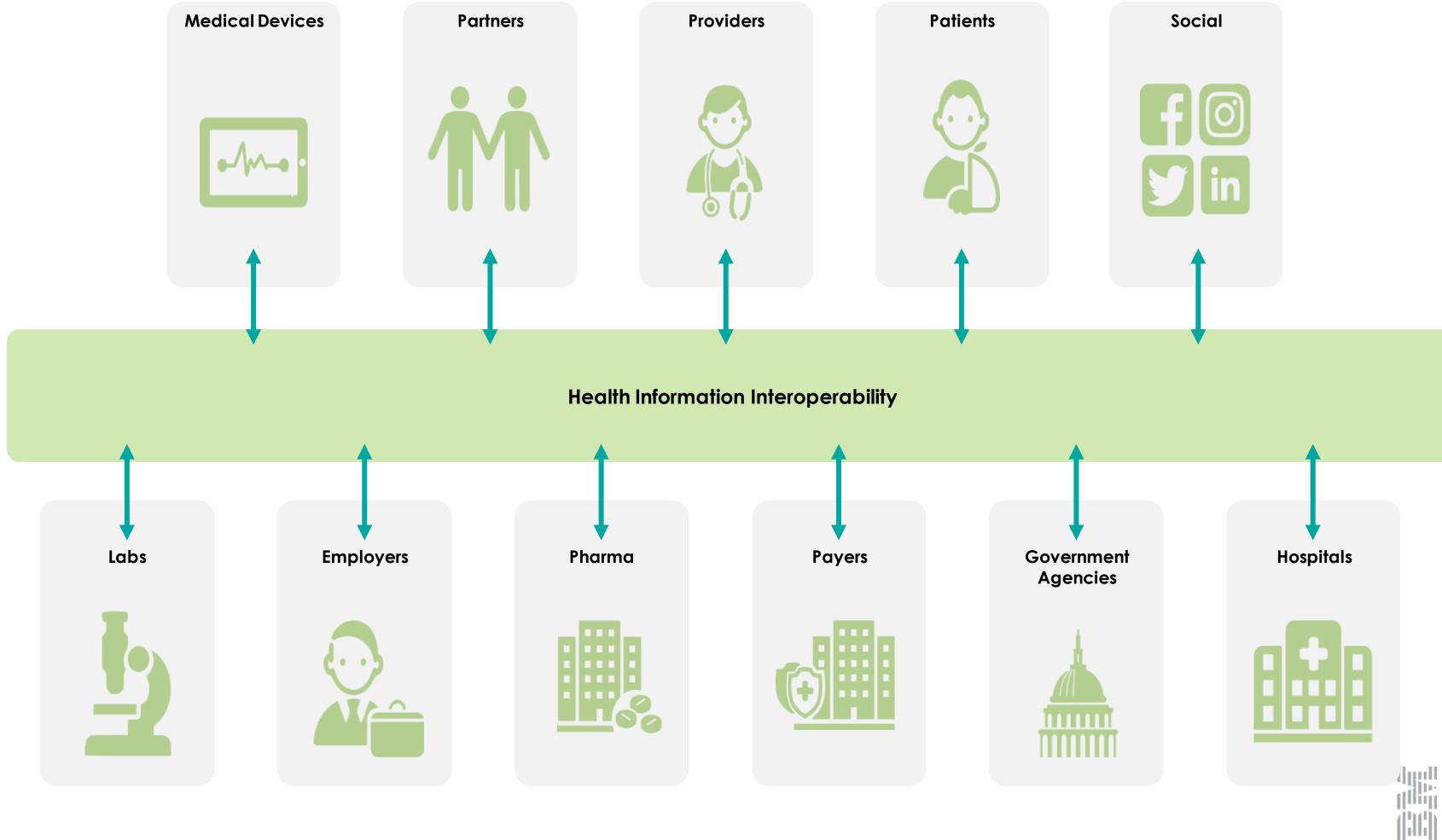


Dimitris Primpas

Manager of IBM Consulting, Greece & Cyprus

Healthcare is rapidly evolving ...

Many information systems, devices, and applications need to access, exchange, integrate and cooperatively use data in a coordinated manner across organizational boundaries. This ability is predicated on and enabled by re-usable industry adopted standards."

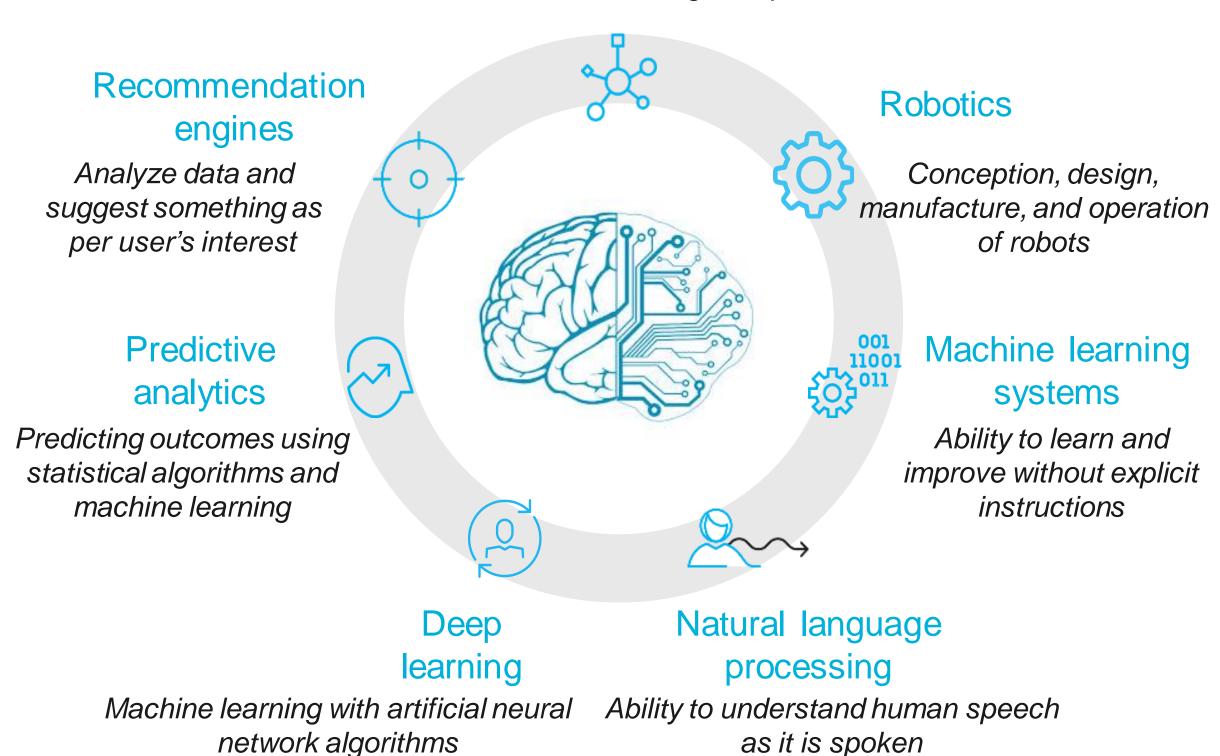


Digital technologies have become a source for creating new value...

Cognitive Technologies

Artificial intelligence

Simulation of human intelligence processes



Business Value

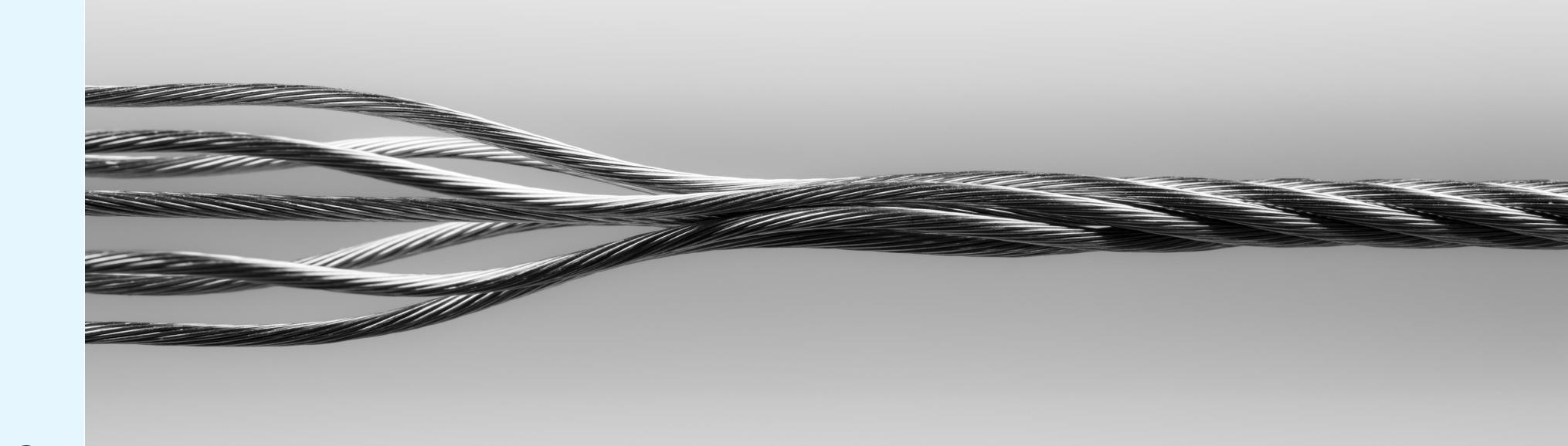
Create new ways of interacting with customers

Reveal more powerful on-demand business insights through real-time access to data

Enable business model – *and ecosystem* – transformation



However, existing barriers are creating silos across the healthcare ecosystem



Barriers

- Difficulty managing coordinative collective action
- Lack of universal adoption of standard based EHRs
- InconsistentImplementation
- Lack of infrastructure for secure transmission
- Variability in choice of standards

Drivers

- Empowers member access to and control over their data and usage
- Strengthens provider integration and alignment
- Improves savings for members, providers and payers
- Supports coordinated care experiences

Principles

- Open data and transmission standards
- Open standards to enable innovation
- Zero Trust Security

Accelerating the process of filtering patients' records help to deliver accurate insights for physicians



Case Studies

A healthcare company in Poland is improving patient health with data driven risk analysis and recommendations¹



The solution uses years of patient records, medical journals, and more, generating a personalized risk analysis and plan

It provides informal feedback through online chat, or full recommendations

Alerts patients about their personalized risk factors

Expands patient options with an online evaluation tool

Moves the company toward becoming a proactive health partner rather A medical technology startup in Ecuador uses cognitive to achieve big outcomes in the diagnosis of rare diseases²

Cloud Therapy



Uses NLP to extract value from previously dark data, including several years' worth of clinical studies

The solution uses probabilistic reasoning to find and rank the best to improve its accuracy rates

50% potentially faster diagnosis

Improves potential patient outcomes by enabling treatment to start sooner

Frees doctors from hours of research

Sources: See notes below



Cognitive support on mobile devices is helping to improve diagnosis and treatment by taking real time decisions

Digitize and streamline processes

Case Studies

A information service provider uses cognitive to search comprehensive medical data and inform answers to complex diagnostic questions



The solution uses natural language processing to decipher what physicians are seeking and to offer best potential answers

Interactive technology to facilitate content searching, note taking and deliver information related to diagnosis, treatment and symptom management

Rapid curated responses to clinical queries with 79% accuracy

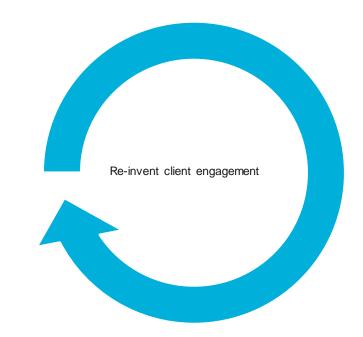
Supports more personalized treatment plans

Improves ability to treat and manage rheumatoid arthritis by 75%

Sources: See notes below



The ability to learn from a patient's data provides opportunities to reinvent client engagements



Case Studies

A healthcare provider in Israel improves quality of care by more in its obstetrics department using NLP¹



Uses NLP to draw correlation within a corpus of medical best practices and historical patient records

The company is enhancing the expertise of physicians with cognitive computing technology

60% quality improvement with personalized plans

Boosts

performance and consistency of physicians

Improves

decision making with adherence to insurance guidelines

A children's hospital to become UK's first 'Cognitive Hospital'²



Watson technology will be applied to improve patient experience in the United Kingdom

To provide cognitive analytics that deliver insights enabling the hospital to think, sense and feel what is happening with a patient

Greatly enhance patient's experience

Identify **patient anxieties** and providing information and reassurance

Remind young patients and their parents about appointments

Sources: See notes below



