

## **AGENDA**

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16:00-16:05	Welcome Address	Nikolaos Bakatselos, President, American-Hellenic Chamber of Commerce
16:05-16:10	Introductions/Agenda Overview	Discussion Moderator: Tim Ananiadis, President, Tourism Committee, American-Hellenic Chamber of Commerce
16:10-16:25	Keynote Addresses & Discussion	Keynote Discussants:  Adonis Georgiadis, Minister of Investment and Development, Vassilis Kikilias, Minister of Tourism, George J. Tsunis, U.S. Ambassador to Greece
16:25-16:40	Study Presentation by Deloitte	Presenter:
	US Travel Outlook	Theodore Papakonstantinou, Partner, Consulting, Deloitte
16:40-17:05	<ul> <li>The importance of the increased number of U.SGR direct flights for Greek Tourism and the Cruise Industry</li> <li>The importance to the growth of number of visitors.</li> <li>Can Greece emerge as one of the main gateways for SE Europe, a stopover for the Middle East, and a feeder for the Latin American tourism market?</li> <li>How can the airport authorities and Greek government help stimulate this potential business opportunity?</li> <li>Year-round homeporting for Athens and establishing Thessaloniki as a secondary homeport is a priority for the Greek Tourism Ministry. Certainly, direct flights from North America will be a key element. How do you see this possibility and what is missing in order to accomplish this in within a reasonable timeframe?</li> <li>Which port cities are our major competition in the Med, what do they do different from us and how can we improve our competitive edge?</li> <li>Cruise ship port daily visits for the mainland and the islands are critical to the local economies. While they do very well in-season, we have very few to no approaches from mid-Oct to mid-April. We have two challenges there; one is over-tourism and the effects on the local environment and the second is the challenge of extending the season to year-round.</li> </ul>	Kyvernitis Travel, Dimitris Manikis, President EMEA, Europe/Middle East/Eurasia/Africa, Wyndham Hotels & Resorts, Dr. Yannis Paraschis, CEO, Athens, International Airport S.A., Left Sikalidis, Founder & CEO, sikalidis.com, Andreas Stylianopoulos, President & CEO, Navigator Travel & Tourist Services Ltd., Stephanos Theodoridis, Managing Director, Temes, Alexandros Vassilikos, President, Hellenic Chamber of Hotels, Peter Vlitas, Executive Vice President, Internova Travel Group Observants:  Yuri Arthur, Commercial Counselor, U.S. Embassy to Greece, Alexandros Costopoulos, CEO, Foresight Strategy & Communication, George Bersis, Co-Managing Partner, PotamitisVekris, Vicky Evangeliou, Senior Consultant, Marketing Lead-VSN Hub, Ioannis Ganos, CEO, Alpha Real Estate Management & Investments, Maria Georgousi, Commercial Specialist, U.S. Embassy to Greece, Sophia Grigoriadou, Managing Partner, CPA Law, Erik Holmgren, Economic Counselor, U.S. Embassy to Greece, Ellie Kakoullou, Assistant General Manager Group Real Estate, National Bank of Greece, Samantha Karra, Head of Real Estate Hub, Eurobank, George Kormas, Executive General Manager, Head of Group Real Estate, Piraeus Bank Group, Carol Marriott, General Manager, Best Western Hotels Southeastern Europe, Michael Mavroleon, CEO, A&M Architects, Litsa Panayotopoulos, CEO, EVIA.IP, Juhani Platt, Economic Specialist, U.S. Embassy to Greece, Yannis
17:05-17:30	<ul> <li>US Investment in the Greek Travel and Tourism Industry</li> <li>What are the main opportunities for U.S. based investment companies to invest in the Greek hospitality, travel and tourism industry?</li> <li>What is the present state of U.S. based investment outside the US and how can Greece increase participation?</li> <li>How can the Greek state and local/regional governments and officials be a positive force in this investment opportunity?</li> <li>How can we better leverage this investment through the U.S. hospitality and tourism companies as they look to increase their presence in Greece?</li> <li>Are there any bilateral synergies we can create within the banking sectors of the US and GR to encourage this investment?</li> </ul>	
17:30-17:55	<ul> <li>Discussion III</li> <li>Greek Tourism Infrastructure and Services</li> <li>How do Greek hospitality services and product compare with our main competitors in southern Europe?</li> <li>Understanding the importance of our archeological sites, how can we improve and better utilize them to increase tourism flows especially for year-round tourism?</li> <li>Considering the present state of tourism support services (airports/ferries/trains/taxis), how can we improve the efficiency and reputations/perceptions? How can Greek cuisine, local product and cultural culinary practices further influence the tourism industry?</li> <li>How can local prefectures and municipalities be a positive influence in local tourism especially for the year-round challenge?</li> <li>What are some of the local initiatives to insure the protection of local environment from over-tourism and over-building? Are we doing enough to promote sustainability of the destination?</li> </ul>	
17:55-18:10	Q&A-Conclusions	Discussion Moderator:  Tim Ananiadis, President, Tourism Committee, American-Hellenic Chamber of Commerce
	Cocktails Reception	