

Hospitality & Real Estate:

Success Stories
& Lessons Learned

AmChamGR
Digital 2021
Talks & Events



Organized by
AMERICAN-HELLENIC
CHAMBER OF COMMERCE



Friday, **May 28**
15:30-17:00 hours

CREATIVE CODE

Speakers Bios

Speakers



Elias Spirtoonias
Executive Director
American-Hellenic Chamber of Commerce

After graduating from the School of Mathematics, University of Athens, Elias Spirtoonias completed his graduate studies at the School of Electrical Engineering (M.Sc. degree and pre-Ph.D. studies) at Boston University. During his residence in the United States, he participated as a Research Engineer in several research programs in cooperation with other organizations and companies such as NASA, MIT, UNH in fields of analog and digital electronics, circuits design and applications. He returned to Greece in 1992 and after completing his military service in 1994, he held the position of Technical Director for the subsidiary of the Italian company Citec SpA, a company specialized in the design, production and application of voice and image processing systems. From 1997-February 2009, he worked for the Foundation of the Hellenic World, a major Greek private non-profit cultural organization, starting as a Construction Supervisor and continuing as a Managing Director of the brand new then Cultural Center, Hellenic Cosmos, an innovative, based on new technologies, theme park. During his tenure, he contributed significantly to the expansion, development, and operation of the Center and its establishment as one of the most known technology-driven theme parks in Greece and abroad. From March 2009, he holds the position of Executive Director of the American-Hellenic Chamber of Commerce. Along with his colleagues and in cooperation with the Board have managed, in the midst of the economic crisis, to increase significantly the number of activities, undertake important initiatives, retain in high level memberships, foster advocacy, expand further the presence of the Chamber in the US and contribute to the evolution of the Chamber into one of the leading dynamic and reliable business organization in Greece. He serves as Treasurer of the American Chambers in Europe (ACE) Executive Committee.



Nikolaos Bakatselos
President
American-Hellenic Chamber of Commerce

Nikolaos Bakatselos is the Managing Director of Pyramis Metallourgia A.E. and Pyramis Deutschland GmbH. He was Member of the Board of Directors, and Deputy Managing Director, of Northern Greece Publishing S.A. He has held the position of Managing Director of Imperium AEEEX, and Member of the Board of Directors of Egnatia Bank Securities S.A. He was a Member of the Board of Directors of Attica Bank from February 2014 until June 2016. He was a Member of the Steering Committee of the International Hellenic

University from 2006 until January 2014 and Member of the Board and President of the Northern Greece Committee of EEDE. He is Member of the Committee Support CERTH, Trustee of Anatolia College, Member of the Board and Member of the Steering Committee of SVE and Honorary Consul of Belgium for Northern Greece. After being a Member of the Board of Directors of the American-Hellenic Chamber of Commerce for several years, in June 2010 he was elected Vice President of AmChamGR and President of the Northern Greece Committee, and since June 2019 he was elected President of the American-Hellenic Chamber of Commerce. In October 2019 he was elected as President of HEDNO by the General Assembly of HEDNO. Nikolaos Bakatselos holds a B.A. in Sociology from University of Reading and a MSc in Shipping, Trade and Finance from City University Business School.



Adonis Georgiadis
Minister
Ministry of Investment & Development

Adonis Georgiadis was born on November 6th, 1972, in Athens. He graduated from the Faculty of History & Archaeology of the School of

Philosophy of the National & Kapodistrian University of Athens. In 1993, he took over the management of publications 'GEORGIADISLIBRARY OF GREEK'. In 1994, he founded the Liberal Studies Center "GREEK EDUCATION". Elected MP in Athens B region in the elections of 2007 and 2009 with the LAOS political party. In February 2012, he joined the Nea Demokratia political party, having resigned from the parliamentary office. Elected with Nea Demokratia in Athens B in the national elections of 2012 and 2015. In 2011, he was Vice Minister of Shipping in the Government of Lucas Papademos and in 2013 he was appointed Minister of Health in the Government of Antonis Samaras. On January 18th, 2016, he was appointed one of the two VicePresidents of the Nea Demokratia by decision of Kyriakos Mitsotakis, the President of Nea Demokratia. On July 9th, Adonis Georgiadis was appointed as Minister of Development and Investments after the 2019 greek elections. He is married to Eugenia Manolidou and they have two children, Perseus and Alcaeus.



Haris Theoharis
Minister
Ministry of Tourism

Born August 6, 1970, in Athens, Harry Theoharis is the current Minister of Tourism of Greece. Mr. Theoharis was first elected in 2015 and on December 18, 2018, he joined the New Democracy party. He

holds a MEng (Hon) in software engineering-first class from Imperial College, London, and has held high-ranking positions in companies of the private sector in Greece and abroad. He has also worked in start-up companies. During 2011-2012, he served as secretary general for information systems and he is known for introducing new digital services to assist the public, helping reduce bureaucracy and its resulting costs. He later (2013-14) served as a secretary general for public revenues at the Greek Finance Ministry. There, he succeeded in meeting budget revenues and producing a fiscal surplus. He is also known for launching the www.publicrevenue.gr platform to increase transparency in public administration.



Left Sikalidis
Founder & CEO, sikalidis.com
President of Real Estate & Development Committee, American-Hellenic Chamber of Commerce

Left Sikalidis, MRICS has worked for the past 27 years in vital positions for top international real estate consulting firms (such as CBRE, C&W, BNP Paribas RE), real estate funds and banks, before becoming a passionate entrepreneur in the real estate field. His area of expertise mainly involves planning & execution of real estate strategy for investment and development companies. His latest accomplishments include the optimization process of a 4,500-property portfolio, the restructuring of management and sales teams, acting as the Head of Repossessed Assets for a top 4 Greek bank and the formulation of a real estate investment portfolio of significant value in Athens in less than one year. Furthermore, his company, sikalidis.com, is associated with other vital business elements besides Real Estate, namely in energy, new technologies, and food. He holds degrees from Stanford, CA, US, the University of Reading, UK, and the University of Piraeus in strategy, real estate, statistics, and other business-related affairs. Amongst others, he is a qualified member of RICS, an active member of ULI and the President of the Real Estate & Development Committee of the American-Hellenic Chamber of Commerce.



Andreas Andreadis
CEO and co-Managing Partner, Sani/Ikos Group
Honorary President, SETE

Dr. Andreas A. Andreadis was born in Thessaloniki, Greece in 1953. He graduated as a Civil Engineer from the Aristotle University of Thessaloniki and has a Ph.D. from the University of London (UK). He is the CEO of Sani/Ikos Group which owns and operates Sani Resort, Greece and Ikos Resorts (Greece, Spain). From 2011 to 2017, Dr Andreadis was President of the Board of Directors of SETE (Greek Tourism Confederation), the institutional social partner of the Greek government in the tourism sector. SETE comprises 14 national associations (Hotels, Apartments, Travel Agents, Airlines, Ferries, Cruise Ships, Marinas, Rent a Car, Yachting

etc), as well as 500 individual enterprises operating in the wider tourism economy. In total, SETE represents over 50.000 enterprises with over 350.000 employees. In the same period (2011-2017), Dr Andreadis was President of Marketing Greece S.A., a non-profit organization, created by SETE, officially promoting the Greek travel industry in cooperation with public and private institutions as well as INSETE, (SETE Institute). INSETE aims to provide SETE with Greek tourism research findings and statistical data and develop the sector's standards for quality, skills, education and training. Previously, from 2006 to 2011, he was President of the Board of Directors of the Hellenic Hotel Federation. Dr. Andreadis also served on the Board of Directors of the Bank of Greece for 3 years (2013 - 2016). Dr Andreas Andreadis has three children, Athena, Eleni and Kimon.



George Vilos
Executive Director, Commercial & Business Development
Fraport Greece

George Vilos has long experience in the fields of strategic, commercial and business development.

For more than fifteen years he was working at Copelouzos Group by holding top management and BoD positions in a number of the Group's companies in the fields of concessions, renewable energy sources and media. In the aviation sector, he has been member of the Supervisory Board at Pulkovo Airport in Saint Petersburg in Russia. Concerning the project of the 14 Greek regional airports, he was dealing with the development and execution of the concession agreement with the Greek State and the management of the transition phase until the commencement of the concession. Since 2016, he holds the position of the Executive Director of Commercial and Business Development at Fraport Greece. George Vilos has completed his studies at City, University of London (Cass Business School) and he holds a BSc in Banking & International Finance and an MSc in Investment Management.



Christos Kosmas
Partner, Financial Advisory
Deloitte Greece

Christos Kosmas is a Financial Advisory Partner at Deloitte Greece leading the Real Estate sector. He has vast experience in various sectors, NPL portfolios, major M&A engagements, numerous business and intangibles valuations, business plan and feasibility study reviews, financial due diligence, dispute consulting, corporate restructuring and specialized RE advisory projects. He is member of Royal Institution of Chartered Surveyors (RICS), Certified in the Valuation of Businesses & Intangibles.



George Bersis
Co-Managing Partner
POTAMITISVEKRIS Law Partnership

George is a dedicated expert in the fields of real estate, banking & capital markets. He has a broad expertise in the area of real estate, advising on

traditional asset acquisitions as well as complex structuring and financings. He has acted in many of the landmark real estate transactions that took place during the recent years. George has also played a pivotal role in the developments that shaped the Greek banking sector and has considerable experience in M&A transactions, with a focus on listed companies and privatizations, including tender offers. He holds master from New York University School of Law and an LLB from University of Athens. Member of the New York Bar, Athens Bar, International Bar Association and Urban Land Institute.