

## ROUNDTABLE DISCUSSION

**Greece and the United States:**  
 Building Stronger Defense Ties through Multilevel Collaborations

Thursday, October 15, 2020, 16.00h (Greek local time)

 UNDER THE AUSPICES  
 OF THE HELLENIC MINISTRY OF NATIONAL DEFENCE


SUPPORTED BY

 GENERAL DIRECTORATE  
 FOR DEFENCE INVESTMENTS & ARMAMENTS (GDDIA)


 ENTERPRISE GREECE  
 INVEST & TRADE

ORGANIZER


 American-Hellenic  
 Chamber of Commerce

Virtual

**SPEAKERS BIOGRAPHIES****Nikolaos Bakatselos****President****American-Hellenic Chamber of Commerce**

Nikolaos Bakatselos is the President & CEO of "Pyramis Metallourgia A.E." and "Pyramis Deutschland GmbH". He was Member of the Board of Directors, and Deputy Managing Director, of "Northern Greece Publishing S.A.". He has held the position of Managing Director of "Imperium AEEX", and Member of the Board of Directors of "Egnatia Bank Securities S.A.". He was a Member of the Board of Directors of Attica Bank from February 2014 until June 2016. Nikolaos Bakatselos was a Member of the Steering Committee of the "International Hellenic University" from 2006 until January 2014 and Member of the Board and President of the Northern Greece Committee of EEDE. He is Member of the Committee Support CERTH, Trustee of Anatolia College, Member of the Board and Member of the Steering Committee of SVE and Honorary Consul of Belgium for Northern Greece. After being a Member of the Board of Directors of the American – Hellenic Chamber of Commerce for several years, in June 2010 he was elected Vice President of AMCHAM and President of the Northern Greece Committee and since June 2019 he is the President of AMCHAM. In October 2019 he was elected as President of HEDNO by the General Assembly of HEDNO. Nikolaos Bakatselos holds a B.A. in Sociology from University of Reading and a MSc in Shipping, Trade and Finance from City University Business School.

**Betty Alexandropoulou****Executive Director****Enterprise Greece**

Betty Alexandropoulou is the Executive Director of Enterprise Greece and Member of the Board, with comprehensive responsibility for foreign trade. Prior to her current role, she served as Special Advisor to the Greek Deputy Minister of Foreign Affairs and Enterprise Greece. Betty Alexandropoulou comes with vast experience in senior leadership roles within government as well as private-sector multinational organizations, and several years abroad in countries such as Switzerland, Argentina, and the United States. Formerly a Senior Commercial Advisor for the U.S. Department of Commerce at the U.S. Embassy in Greece, her portfolio included Healthcare and ICT sectors and the SelectUSA global program which facilitates U.S. foreign direct investment. Before that, she had accumulated over 18 years of experience in senior executive positions with blue-chip companies like AT&T and Vodafone. A seasoned professional in managing global projects and teams, she specializes in international market expansion as related to trade promotion and investment attraction, as well as business transformation. Betty Alexandropoulou holds a Master's in Business Administration and a Bachelor's in Economics & French Literature, with honors distinction, from universities in the United States, and a Professional Certified Coach Credential by ICF (International Coach Federation). She has served in business associations such as the Propeller Club and the American Chamber of Commerce and has participated in various conferences and industry forums as a keynote and panel speaker.

**Adonis Georgiadis**  
**Minister**  
**Ministry of Development and Investments**

Adonis Georgiadis was born on November 6, 1972, in Athens. He graduated from the Faculty of History & Archaeology of the School of Philosophy of the National & Kapodistrian University of Athens. In 1993, he took over the management of publications "Georgiadis-Library of Greek". In 1994, he founded the Liberal Studies Center "Greek Education". Elected MP in Athens B region in the elections of 2007 and 2009 with the LAOS political party. In February 2012, he joined the Nea Demokratia political party, having resigned from the parliamentary office. Elected with Nea Demokratia in Athens B in the national elections of 2012 and 2015. He was Deputy Minister of Shipping in the Government of Lucas Papademos and Minister of Health in the Government of Antonis Samaras. On January 18, 2016, he was appointed one of the two Vice-Presidents of the Nea Demokratia by decision of Kyriakos Mitsotakis, the President of Nea Demokratia. On July 9, 2019, Adonis Georgiadis was appointed Minister of Development and Investments in the Government of Kyriakos Mitsotakis.

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**Geoffrey Pyatt**  
**U.S. Ambassador to the Hellenic Republic**

Geoffrey R. Pyatt, a career member of the Foreign Service, class of Career Minister, was sworn in as the U.S. Ambassador to the Hellenic Republic in September 2016. He served as U.S. Ambassador to Ukraine from 2013-2016, receiving the State Department's Robert Frasure Memorial Award in recognition of his commitment to peace and alleviation of human suffering in eastern Ukraine. Previously, Ambassador Pyatt was Principal Deputy Assistant Secretary of State in the Bureau of South and Central Asian Affairs from 2010-2013. He was Deputy Chief of Mission at the U.S. Mission to the International Organizations in Vienna, Austria from 2007 to 2010. He also served at the U.S. Embassy in New Delhi, India as Deputy Chief of Mission from 2006 to 2007 and as Political Counselor from 2002 to 2006. Ambassador Pyatt served as Economic Officer at the U.S. Consulate General in Hong Kong from 1999 to 2002 and as Principal Officer at the U.S. Consulate General in Lahore, Pakistan from 1997 to 1999. Since joining the Foreign Service in 1989, he has also served on the National Security Council staff, on the staff of Deputy Secretary Strobe Talbott and at posts in Honduras and India. Prior to joining the Foreign Service, he worked with The Inter-American Dialogue, a Washington-based think tank that brings together leading citizens of the Americas. Ambassador Pyatt grew up in La Jolla, California and holds a Master's degree in International Relations from Yale and B.A. in Political Science from the University of California, Irvine.

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**Jeffrey S. White**  
**Principal Deputy**  
**Assistant Secretary of the Army (Acquisition, Logistics, and Technology)**

Jeffrey S. White currently serves as the Principal Deputy Assistant Secretary of the Army (Acquisition, Logistics & Technology). As the Principal Deputy, he advises the Assistant Secretary and Army leadership on all matters relating to Army acquisition, procurement, research and development and logistics. He participates in the development of policies, programs, and processes for the execution of the Army's acquisition efforts. Prior to being named to this position, he served as Vice President of Business Development at Siemens Government Technologies, Arlington, VA. In this role he was responsible for identifying business opportunities, developing market strategy, and providing business intelligence to senior leadership as well as managing federal engagement opportunities between US Government customers and Siemens Corporation. Prior to his time with Siemens, he served in multiple SES positions within the Office of the Secretary of the Army, to include Assistant Deputy Under Secretary of the Army. His duties included the transformation of the Army's strategic human capital to include reengineering the Senior Executive Service assignment and distribution system. He served as the integrator for programs related to senior civilian development throughout the Army and oversaw projects related to Business Transformation and Continuous Process Improvement and the day-to-day execution of the Army's business transformation efforts. Jeffrey White is a 1978 graduate of Shippensburg State College with a bachelor's degree in psychology. He holds master's degrees in national security and strategic studies from the United States Naval War College, strategic studies from the United States Army War College, and an MBA from the University of Tennessee. Mr. White has over 33 years of Federal Service, including 27 years as an Army Aviation Officer.

**Dennys S. Plessas**  
**Vice President for Greece, Italy, the Americas and Africa**  
**Lockheed Martin Aeronautics International**

**Dennys Plessas** is the Lockheed Martin Aeronautics International, Global Pursuits Initiatives Vice President for Greece, Italy, the Americas, and Africa. Dennys Plessas career includes active leading participation in the establishment of aircraft maintenance and modification facilities, the establishment of joint ventures and strategic alliances for major international programs, as well as direct business development management. He developed/ coordinated corporate-wide business assessment, strategic planning and marketing strategy for numerous strategic new business initiatives that resulted in several joint ventures and alliances formation. He led several successful campaigns for F-16, C-130J and P-3 sales in Europe, the Middle East and Africa, and actively supported the introduction of the JSF (F-35) program in Europe. Dennys Plessas started his aeronautical career in 1976 with Hellenic Aerospace Industry (HAI), an aviation MRO organization that Lockheed Aircraft Service Company designed, built, and operated in Greece. At HAI, he organized the Training, Planning and Business Development departments. He negotiated several major contracts with USAFE, NAMSAs and other NATO organizations, as well as with Airbus, Aerospaziale, Alenia, and most of the air forces in the region. Dennys Plessas joined Lockheed Aircraft Service Company (LAS) in August 1983, with international business development responsibilities for the Middle East. In December 1988 he was promoted to Director of International Programs for Europe, the Middle East & Africa. Since 1991 he became Vice President of International Projects reporting to both, Lockheed Corporation International SA (LCISA) and Lockheed Aircraft Service Company (LAS). In 1995 he assumed responsibilities as Vice President of International Business Development Initiatives for Europe, Middle East and Africa for Lockheed Martin Aeronautics/International. He is a member of the Board of Directors of the Hellenic American Chamber of Commerce. He is also a member of the Hellenic Technical Chamber, the Aeronautical Academy of Greece, and the Royal Aeronautical society. Dennys Plessas earned a B.Sc. Degree in Aeronautical Engineering from the Cairo University, (1973), and a B.Sc. Degree in Mechanical Engineering from the Athens Polytechnion (1973). During his post-graduate studies in the U.K., he earned an M.Sc. Degree in Aircraft Design (1974), an M.Sc. Degree in Air Transport Engineering (1975) at Cranfield Institute of Technology and in 1976 an M.Sc./D.I.C. Degree in Management Science from Imperial College of Science & Technology - London University. He also attended the University of Southern California (USC) Executive Management Program. He is a member of the Greek Technical Chamber, the Society of Licensed Aeronautical Engineers of Greece, and the Greek Management Association, as well as an elected Member of The Hellenic Aeronautical Academy of Greece.

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**Nikolaos Papatsas**  
**CEO**  
**EFA Group**

Nikolaos Papatsas graduated from the College of Wooster (Ohio, USA) with a degree in Computer Science (1982) and received an M.B.A. (1984) from Clark University (Massachusetts, USA). From 1984-89 he was Director of Information Technology (IT) Systems for Aspen Square Management, a National Real Estate and Property Management firm, located in Springfield (MA). Between 1990-93 he served as Vice President of Operations and IS for Asahi/America, a manufacturer and international distributor of industrial products, based in Boston. During the same time, he did consulting work in technical areas with financial and telecommunications organizations. In 1993, Nikolaos Papatsas joined EFA VENTURES - based in Athens, Greece and shortly after that he became a partner. EFA Ventures eventually established a number of different entities with diverse activities in aerospace defense and security, which today consist the EFA GROUP of companies. Nikolaos Papatsas has extensive experience in technology issues and offset design and implementation, as well as defense marketing consultancy and technical advisory activities.

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**Dr. George Troullinos**  
**Chief Executive Officer**  
**Intracom Defense**

Dr. George Troullinos serves as CEO of INTRACOM DEFENSE, the leading defense and security company in Greece. He holds a Ph.D. in Electrical Engineering from Georgia Institute of Technology, Atlanta, USA, and conducted Business Administration studies at Rice University, Houston, USA. Dr. Troullinos joined INTRACOM, the leading telecommunications and electronics industry in Greece, in 1992 and formed the company's Defense Communications Department. In January 1999, Dr. Troullinos was appointed General Manager of Defense Systems Division and in January 2006 was assigned CEO of the newly formed INTRACOM Defense Electronics. His previous work experience includes a position as Member of Scientific

Staff at Texas Instruments Inc., Houston, U.S.A. from 1985 to 1989 and a position as Principal Engineer at Digital Signals, Inc., Houston, U.S.A. from 1989 to 1991. Dr. Troullinos has developed a number of telecommunications systems and applications and has published various papers in the areas of Automatic Control, Communications and Digital Signal Processing, in international scientific journals and fora, such as the IEEE Transactions and IEEE International Conferences. He was presented with the "President's Fellowship", the "Sigma Xi Award for Outstanding Research" and the "Sigma Xi Master of Science Award" and is a member of the Scientific Honour Societies "Tau Beta Pi", "Eta Kappa Nu", "Phi Kappa Phi" and "Gamma Beta Phi". Dr. Troullinos served as the Chairman of the Board of Directors of the Hellenic Aerospace Security and Defense Industries Group (HASDIG) from February 2010 until May 2018, and is a Member of the Board since the Group's foundation in July 2000.

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**Konstantinos Filis**  
**Research Director**  
**Institute of International Studies**

Konstantinos Filis is Research Director at the Institute for International Studies and Director of Research at the Institute of International Relations of Panteion University. He is also head of the Russia-Eurasia & SE Europe Centre at the Institute of International Relations since 2005. He was elected Senior Associate Member at St Antony's College, Oxford University for two years (2007-2009). He has conducted a number of studies and advised international and Greek corporations. He is an active contributor to public debate in Greece and abroad. He is member of the Greek-Turkish Forum, as well as the Greek-Russian Society and Director of the International Olympic Truce Centre. He recently concluded a book on EU migration, and security (Papadopoulos publications).